

CORPORATE SUMMARY

"Jeff has an uncanny ability to get to the heart of what the consumer is needing and then turning that concept into a solid plan. What separates Jeff from other consultants is his ability to foster and maintain the relationships!"
David Pippin
Marketing Manager
Life Management, Inc.

Mattox Consulting is a company with unique combination of creative and analytical abilities. Able to balance visionary approach with practical implementation strategies. Eighteen years experience in technical marketing, and consulting, providing energetic, solutions-oriented with can-do attitude, and diverse range of proven skills in areas such as:

- ◆ Tele/Data communications
- ◆ Project management
- ◆ Client relations
- ◆ Technology sales
- ◆ Business to business sales
- ◆ Business development
- ◆ Emerging technologies
- ◆ Network analysis/ reengineering
- ◆ Public relations
- ◆ Database marketing
- ◆ Installation management
- ◆ Problem solving

HARDWARE/SOFTWARE PROFICIENCY

HP, Bay/Nortel Networks, Allied Telesyn, Cisco, and DEC, switches hubs and routers to name a few.

Familiar with Northern Telecom, Lucent Technologies, and Rolm PBX's as well as different channel banks, and CSU/DSU's

Lucent, Nortel, Toshiba, Tie, Panasonic, and Atlas Key Systems

Extensive knowledge of Microsoft Office Pro Suite, ACT!, NT, Win2k.

EXPERIENCE AND ACCOMPLISHMENTS

Information Technology, and Design & Engineering Consulting

- ◆ Telecommunications/ Bandwidth
 - Assisted in with engineering for regional disaster recovery plan
 - Member of the Regional Economic Development Council's Telecom Committee
 - West Sound Technology Professionals Association Past Executive Board member
- ◆ Commercial Contracting
 - Turnkey Solutions (Design, engineer, cost, sell, warrant.)
 - Fred Hutchinson Cancer Research Center
 - Corixa Corporation
 - The Doctors Clinics
 - Peninsula Community Health Centers
 - Numerous others
- ◆ Government Contracting
 - Turnkey Solutions
 - Naval Hospital Bremerton
 - Fleet Industrial Supply Center Puget Sound
 - Manchester Fuel Depot
 - PSNS Branch Dental clinic
 - LAN/WAN Maintenance contract for Kitsap County
 - Negotiated for two Indefinite Quantity Indefinite Delivery (IDIQ) with the U.S.Navy
 - Positioned Exemplar as a Tier 2 sub to EDS on their Navy and Marine Corps Internet contract

"Jeff may not know the answer to all of questions, but he's not afraid of saying "I don't know." and calling someone in his network who does have the answer."
Roger Kihn, Network Administrator
Webolution, LLC

Project Management

- ♦ Naval Hospital Bremerton LAN
 - Designed, engineered, provided all costing data, timelines, AutoCAD, and developed test result database for 3200 drops. ***This resulted in the Hospital being named as one of the 10 most wired facilities in the U.S.***
- ♦ Sonosite
 - Designed, engineered, provided all costing data, timelines, AutoCAD, and coordinated with sub-contractors for on-time, under-budget completion.
- ♦ Numerous other projects

EDUCATION

Basic Aviation
Basic electricity and Electronics
Microelectronic Repair
Multi-Level Printed Circuit Board Repair
Multi Level PCB Engineering
Discreet Component Repair
AutoCAD 10 – 14

"The honesty and integrity displayed by Jeff are both refreshing and unquestionable."
John Stomberg, Sales Manager Service Communications

PROFESSIONAL TRAINING, SEMINARS, AND ASSOCIATIONS

- ♦ Executive Board Member, West Sound Technology Professionals Association
- ♦ Member of Kitsap Regional Telecommunications Committee
- ♦ Member of Kitsap Regional Economic Development Council, Last Mile Sub-Committee
- ♦ Cisco AVVID certified
- ♦ Attended Nortel VOIP gateway training
- ♦ Attended Sprint Voice / Telephony Certification
- ♦ Attended Sprint Data Certification
- ♦ Attended Focal Communications Product training
- ♦ Attended Group Dynamics and Leadership training
- ♦ Attended Disaster Preparedness and Preparedness and Recovery training
- ♦ Attended Time Management seminar
- ♦ Attended The e-vent seminar
- ♦ Attended e-Commerce Technology seminar
- ♦ Attended WEB Marketing seminar
- ♦ Attended Krone Design Series certifications
- ♦ Attended Krone Marketing training
- ♦ Attended Leviton Telecom Installation Certification
- ♦ Sprint Voice / Telephony Certification
- ♦ Sprint Data Certification
- ♦ Focal Communications Product training
- ♦ Cisco AVVID
- ♦ Nortel VOIP gateway training
- ♦ Leviton Telecom Installation Certification
- ♦ Krone Design Series certifications
- ♦ Lucent PBX installation basics
- ♦ Lucent Technologies fiber optics certification